

## **Marin Music Chest Board Minutes**

January 10,2014

Present: Joe Angiulo, Carolyn Ashby, Jim Boitano, Rob DeNunzio, Robert Greenwood (Bob,) Phil Hicks, Elaine Johnson, Phyllis Mart, Michael Struck, Corinne Swall, Kristin Womack, Gwyneth Lister, Jan MacNichols, Virginia Pierce, Nancy Scott

Not Present: Stan Bransgrove, Michael Gerling, John Rando

Joe called meeting to order at 9:44 am.

Treasurer's Report: Elaine presented proposed budget and transaction details. Joe asked about insurance. Elaine said one million is for liability insurance.

Jim asked about the number of junior scholarships-eight is the usual number, not seven.

Elaine explained the taxes and fees for non-profits.

Kristin questioned the printing estimate for 2014. It was corrected to \$235.

Bob mentioned that the number was restricted to eight maximum for juniors and seniors. The board could change these figure if it chose to do so.

Elaine will bring a corrected budget to the March 7 meeting.

Auditions: Michael S. said all the information is on the website.

Finance: Elaine has not heard back about the redesign of the Marin Symphony advertisement. There have been no grants in 2014 since no one has asked yet.

Elaine said we need to develop a policy and a process for give grants. This needs to be done by mid-June.

Fundraising: Gwyn used her worksheets to ask how we upgraded gifts. Most are small. "Have we asked donors about scholarship gifts?" Many said "Yes." Gwyn stated that many will give for about four years and then change allegiance. Gwyn asked about large donors. Joe said that 20-25 give over \$250.

Gwyn suggested that we look at whether we are satisfied with current donation levels. Joe said that our largest untapped resource is former recipients. Some donors are parents of former winners. Bob has some addresses of former winners.

Gwyn asked if we should contact them with a letter? There was "group agreement."

Elaine wanted to know the goal of an original scholarship. Bob said it was to provide a year of lessons. The last time anyone checked, a lesson was \$50/hour. Rob said that lessons are now \$75-\$100/hour for lessons and inferred that we might want to reconsider the scholarship amount.

In regard to group grants, Jim said that if we set up a fund in the budget, they would know what they could apply for.

New Business: Joe contacted the Marin Art and Garden Center and the new people running it didn't know who we are. The rate is \$40/hour and the room is not available on Fridays.

Joe explored other venues for one our special musicians, and the MV Philharmonic was not interested in it. Joe's not going to pursue it.

New Business: Corinne wanted to know if we should discontinue the junior vocal scholarships so that vocalists can mature. Kristin stated that we have had a couple of good ones, but not recently. Jim was told that one was good.

Joe thinks we should keep the category if only to educate the teachers, parents, and students what is expected of young singers who apply.

Joe wanted this discussion to continue in the March 7 meeting after we have the auditions and the Artistic Committee has a chance to discuss it.

Donor Letters: Joe passed out the packets with the donor letters and explained them. We checked the donor list and made corrections. **Chuck Lavaroni** was **acknowledged for all his contributions**. Board members were assigned additional contacts. Joe reminded us to add personal notes, expand our lists by two to three donors and buy postage before the rate goes up.

Meeting adjourned at 11 :02

Happy Birthday Carrot Cake for Virginia Pierce.

The Wells Fargo Meeting Room is booked in **2014** for March 7, May 9, September 5, and November 7. In **2015** we are booked for January 9, March 6, and May 8.